

## Segmentwise revenue, results and capital employed for the year ended on 30 September 2004

(Rs. In millions)					
	Unaudited Nine months ended	Unaudited Quarter ended		Audited Year ended	
	On 30 June	On 30 September		On 30 September	
	2004	2004	2003	2004	2003
<b>1. Segment Revenue</b>					
a) Information & Communication	593.21	286.14	256.72	879.35	817.79
b) Automation & Drives	4474.58	1859.85	1323.36	6334.43	4639.55
c) Industrial Solutions & Services	1753.48	562.26	522.83	2315.74	1563.08
d) Power	2850.59	1856.49	935.70	4707.08	3462.50
e) Transport	1183.64	350.84	327.36	1534.48	1285.04
f) Healthcare & Other Services	1838.46	932.92	1090.50	2771.38	3086.30
g) Building Technologies	198.05	109.64	0.00	307.69	0.00
h) Real Estate	270.77	102.32	104.94	373.09	344.85
<b>Total</b>	<b>13162.78</b>	<b>6060.46</b>	<b>4561.41</b>	<b>19223.24</b>	<b>15199.11</b>
Less : Inter segment revenue	898.63	424.39	192.77	1323.02	953.73
<b>Net sales/income from operations</b>	<b>12264.15</b>	<b>5636.07</b>	<b>4368.64</b>	<b>17900.22</b>	<b>14245.38</b>
<b>2. Segment Results</b>					
a) Information & Communication	71.34	37.09	42.79	108.43	82.16
b) Automation & Drives	212.98	163.52	84.18	376.50	243.75
c) Industrial Solutions & Services	153.32	53.13	59.02	206.45	144.12
d) Power	246.69	114.91	109.72	361.60	484.44
e) Transport	145.12	48.62	41.95	193.74	198.32
f) Healthcare & Other Services	50.71	99.02	30.35	149.73	16.67
g) Building Technologies	8.35	3.98	0.00	12.33	0.00
h) Real Estate	174.75	62.33	66.98	237.08	286.60
<b>Total</b>	<b>1063.26</b>	<b>582.60</b>	<b>434.99</b>	<b>1645.86</b>	<b>1456.06</b>
Add :					
a) Interest income net off expense	93.26	38.36	24.70	131.62	112.40
b) Other un-allocable income net off un-allocable expenditure	319.17	202.31	265.04	521.48	399.31
<b>Total profit before tax</b>	<b>1475.69</b>	<b>823.27</b>	<b>724.73</b>	<b>2298.96</b>	<b>1967.77</b>
<b>3. Capital employed</b>					
a) Information & Communication	143.15	128.17	160.88	128.17	160.88
b) Automation & Drives	666.40	496.88	434.27	496.88	434.27
c) Industrial Solutions & Services	-239.57	-203.95	-78.57	-203.95	-78.57
d) Power	212.95	27.73	-15.46	27.73	-15.46
e) Transport	-364.56	-300.12	-243.97	-300.12	-243.97
f) Healthcare & Other Services	411.03	312.84	633.42	312.84	633.42
g) Building Technologies	52.91	64.25	0.00	64.25	0.00
h) Real Estate	980.08	971.57	990.21	971.57	990.21
<b>Total</b>	<b>1862.39</b>	<b>1497.37</b>	<b>1880.78</b>	<b>1497.37</b>	<b>1880.78</b>

Note A : Segmental Income of Power for the year ended 30 September, 2003 includes income from forfeiture of an advance towards a power project of Rs. 256 million